



The Prospector

March 21, 2013

A Newsletter For and About the Detroit Executives Association

ANNOUNCEMENTS

WELCOME TO MEMBERSHIP

Natalie Ennis,
Natalie Ennis Photographs
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Sponsored by Bob Frick
Slogan: To be determined

The Membership voted on an increase in dues from \$250 to \$275/quarter starting the 2nd quarter of 2013. The Board of Directors has changed the guest lunch fee from \$15 to \$25 effective immediately.

Harvey Yates announced that associate members will now go through an orientation process as the main members do.

Chris Ingoglia urged members to RSVP to June by Wednesday of each week so we can get a head count for Thursday's meeting.

Chris also said that members with over 60 day accounts will not be able to present or be boosted until the account is paid up. John Adamo reminded everyone that this is in the by-laws.

Chris announced that we will purchase our own projector for use by members who do presentations. There will be a minimal cost.

NOTE: THERE IS NO MEETING THIS THURSDAY, MARCH 28 DUE TO EASTER – BACK AT THE DAC ON THURSDAY, APRIL 4

PRESENTATION - Today we had a special presentation from Rick and Dayna Lieder, Rick Lieder Band. As members arrived, Rick and Dayna sang and played some of their musical entertainment numbers. Rick has the ability to wow any crowd with his high energy and amazing vocals. He plays guitar, keyboard and can impersonate a multitude of artists. The music takes shape in many different forms. Rick leads a variety of band members to fit many themes and festivals. The band expands its members from 2 up to a full 10 piece depending on customer need and venues. They travel the country performing and are always willing to go “the extra mile” for their clients providing high quality entertainment. Dayna said music softens the heart and loosens you up. The Rick Lieder Band provides “**Incomparable Versatility.**” Rick mentioned that starting April 15 and going into November, they will be providing all the entertainment at the well known Whitney Restaurant providing entertainment 7 nights/week. Rick's band will perform in the garden or the Ghost Bar from 6:30 -9:30 p.m. on Wednesday nights. Prices are cut in half for the outside. No jeans. For more information, call 248-922-2060 and check out their website at www.rickliederband.com.

THE BOOST – Lisa Valititti today boosted Dennis Standhardt “Finishing Touches, Standhardt Design. Lisa said she respects and admires Dennis – and once you see his work you too will respect him. Since 1974, he has done residential and commercial design projects. His design talent causes him to be referred many times. He is very price conscious. His work results in beautiful outcomes – kitchens, living rooms, basements, etc. He will meet you at your residence or business. Dennis will present design concepts and give you a complete breakdown of the budget. He can also provide accents to your home – blinds, wall coverings, etc.

NOTE: Dennis has a new email. It is northerncityss@gmail.com.



Dayna and Rick Lieder, Rick Lieder Band





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UPCOMING DATES

**Thurs., Mar. 28 – NO MEETING
DUE TO EASTER**

Thurs., April 4 – At the DAC

**Thurs., April 11 – At the DAC –
Board meeting following**

Thurs., April 18 – at the DAC

**Thurs., April 25 – at the DAC –
GUEST DAY**

KUDOS COMMITTEE

Harvey Yates said that if you know of any member being recognized in some way to let him know. For ex., Harvey said that Steve Parks, John A. Parks Insurance was recently named the Agency of the Year by Hartford. Steve set a new record with them! Congratulations Steve!

MEMBERSHIP MINUTE

The invitation letter I spoke about last week has been drafted (thank you Sue Voyles of Logos Communications) and after the Membership Committee gives it the final OK, we will upload it to the website. This letter can be used when asking someone to join us at our Member/Guest event. Our next Member/Guest Day is April 25. Please start asking people who you think would be good candidates to join our association to please attend as our guest. Remember the Guest slips are on the website. The website is detroitexecs.com and the user name is DEA and the password is ourcreed2012.

“Please remember, membership is everyone’s responsibility. The more members, the more powerful this association becomes in terms of business and growing our circle of trusted advisors.”

Sam Giannola, Membership Chair



**President Chris Ingoglia welcoming new associate for the Rick Lieder Band –
Dayna Lieder**

WINNERS – Steve Parks and Art Bashi both won door prizes from Rick Lieder. The 50-50 draw of \$48 was won by John Adamo.

ATTENDANCE – Membership is 41 with one pending. Member firms in attendance was 25 (61%). Total attendance was 28 – 22 members, 5 associates and 1 Executive Director. There were 174 member to member business transactions, 13 leads and 11 member acknowledgements. 24 gave input.

JIM GLEASON’S ANNUAL DAY AT THE LAKE

Sat., July 20, 2013

Arrive around 3:00 p.m. – Food at 5 p.m.

At Jim and Donna Gleason’s House

3219 Donzi Cove Drive

Waterford, MI

Res: 248-599-9276; cell: 248-882-0247

SAVE THE DATE!!